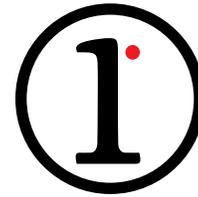


One to Watch

YEP POSITION – Head of Entrepreneur Support



(examples of job descriptions - <https://www.yepprogrammes.com/young-experts/application>)

Location: Yangon, Myanmar
Project Title: One to Watch Myanmar
Duration: 2 year(s), with possible extension
Application Deadline: December 9th

Background

One to Watch (OTW) is a Dutch company that implements and manages impact investments in SME companies in Nepal and Myanmar. Our aim is to connect the business expertise and capital that exists in individuals and institutions around the world with those entrepreneurs in Frontier economies that can transform the lives of thousands of people via their businesses. Founded in 2011, it is now operating in Nepal for 8 years and in Myanmar since 2 years. 5 years ago OTW started with a yearly 100-day business accelerator program, to professionalize entrepreneurs and their businesses, so that they become ready to receive an investment. By supporting these entrepreneurs, the agricultural and water sector is professionalized in a sustainable and inclusive manner. In Myanmar, OTW is currently taking a central place within the development of the Myanmar SME sector, by organizing trainings for SMEs throughout the country, linking SMEs to investors, managing these investments and by linking the companies to all kinds of development programs that are helpful for them.

Position

The Dutch Young Expert will play a key role in the operations of both the accelerator, the pre-accelerator and in the launch of the investment fund. The team currently consists of one Dutch and four Burmese, and three of the Myanmar members are forming the Financial and Business development team. The Dutch Young Expert will become part of this team, and together with the three Burmese team members will be responsible for the development of the business plans, financial models and pitching strategy of the Myanmar entrepreneurs. The Young Experts is encouraged to think about the change that Burmese entrepreneurs can bring to their country, and to think about how One to Watch can make a difference in supporting them. New projects can be started in the coming years, as long as they support the entrepreneurs in their development!

Tasks and activities Young Expert

The Young Expert will have several tasks. Firstly, with the companies that are taking part in the accelerator and pre-accelerator, the Young Expert will professionalize their business plans, financial models, and pitch decks (this will be a team effort with the Burmese Financial and Business Analysts). The Young expert will play a role in the launch of the investment fund, and can be deployed to different kind of projects; always with the aim to boost the activities of the Burmese entrepreneurs. The Young Expert can also identify opportunities/projects for OTW to engage in, both private activities (such as workshops and trainings that entrepreneurs pay for), or development projects (that OTW receives support for).

Terms and conditions

Salary and other benefits will depend on previous experience and education levels. You will be based in Yangon, Myanmar.

Job requirements of the Young Expert

- Dutch Nationality
- BSc / MSc degree in Finance, Economics or Business Management
- Strong motivation to strengthen the Impact Investment/Social Entrepreneurship Sector
- Working experience on the finances and/or business strategies of SME companies, in the Netherlands or abroad, is a plus.
- Pro-active, self steering mindset.
- Excellent English language skills, both speaking and writing

To apply for this position, please send an e-mail to robert@onetowatch.nl and ada@onetowatch.nl, with as the subject "Head of Entrepreneur Support OTW Myanmar". You can apply directly with a CV and motivation letter, or can contact us in case you have any questions about this position.